



Incoterm	Description	Documents	Risks	Costs
EXW	EX WORKS Collected from consigner (at named place)	At Seller	At Seller	At Seller
FCA	FREE CARRIER Free carrier (at named place of departure)	At Seller	At Seller	At Seller
FAS	FREE ALONGSIDE SHIP Free alongside ship (at named port of shipment)	At Seller	At Seller	At Seller
FOB	FREE ON BOARD Free on board (at named port of shipment)	At Seller	At Seller	At Seller
CFR	COST AND FREIGHT Cost and freight paid (to named port of destination)	At Seller	At Seller	At Seller
CIF	COST, INSURANCE AND FREIGHT Cost, insurance and freight paid (to named port of destination)* Cargo insurance taken out by seller to port of destination	At Seller	At Seller	At Seller
CPT	CARRIAGE PAID TO Carriage paid (to named place of destination)	At Seller	At Seller	At Seller
CIP	CARRIAGE AND INSURANCE PAID TO Carriage and insurance paid (to named place of destination)* Cargo insurance taken out by seller to place of destination	At Seller	At Seller	At Seller
DAF	DELIVERED AT FRONTIER Delivered at frontier (at named place) At named frontier At named frontier	At Seller	At Seller	At Seller
DES	DELIVERED EX SHIP Delivered ex ship (at named port of destination)	At Seller	At Seller	At Seller
DEQ	DELIVERED EX QUAY Delivered ex quay (at named port of destination)	At Seller	At Seller	At Seller
DDU	DELIVERED DUTY UNPAID Delivered duty unpaid (at named place of destination)	At Seller	At Seller	At Seller
DDP	DELIVERED DUTY PAID Delivered duty paid (at named place of destination)	At Seller	At Seller	At Seller