



Incoterms	Description	Documents	Risks	Costs
<b>EXW</b>	<b>EX WORKS</b> Collected from consigner (at named place)	At SELLER	At SELLER	At SELLER
<b>FCA</b>	<b>FREE CARRIER</b> Free carrier (at named place of departure)	At SELLER	At SELLER	At SELLER
<b>FAS</b>	<b>FREE ALONGSIDE SHIP</b> Free alongside ship (at named port of shipment)	At SELLER	At SELLER	At SELLER
<b>FOB</b>	<b>FREE ON BOARD</b> Free on board (at named port of shipment)	At SELLER	At SELLER	At SELLER
<b>CFR</b>	<b>COST AND FREIGHT</b> Cost and freight paid (to named port of destination)	At SELLER	At SELLER	At SELLER
<b>CIF</b>	<b>COST, INSURANCE AND FREIGHT</b> Cost, insurance and freight paid (to named port of destination)*	At SELLER	At SELLER	At SELLER
<b>CPT</b>	<b>CARRIAGE PAID TO</b> Carriage paid (to named place of destination)	At SELLER	At SELLER	At SELLER
<b>CIP</b>	<b>CARRIAGE AND INSURANCE PAID TO</b> Carriage and insurance paid (to named place of destination)*	At SELLER	At SELLER	At SELLER
<b>DAF</b>	<b>DELIVERED AT FRONTIER</b> Delivered at frontier (at named place)	At SELLER	At SELLER	At SELLER
<b>DES</b>	<b>DELIVERED EX SHIP</b> Delivered ex ship (at named port of destination)	At SELLER	At SELLER	At SELLER
<b>DEQ</b>	<b>DELIVERED EX QUAY</b> Delivered ex quay (at named port of destination)	At SELLER	At SELLER	At SELLER
<b>DDU</b>	<b>DELIVERED DUTY UNPAID</b> Delivered duty unpaid (at named place of destination)	At SELLER	At SELLER	At SELLER
<b>DDP</b>	<b>DELIVERED DUTY PAID</b> Delivered duty paid (at named place of destination)	At SELLER	At SELLER	At SELLER