

INCOTERMS 2020₁



All Modes of Transport

EXW
Ex Works

FCA
Free Carrier

CPT
Carriage Paid To

CIP
Carriage Insurance Paid

DAP
Delivery At Place

DPU
Delivery at Place Unloaded

DDP
Delivery Duty Paid

Sea and Inland Waterway Transport Only

FAS
Free Alongside Ship

FOB
Free On Board

CFR
Cost and Freight

CIF
Cost, Insurance and Freight

	Seller	Customs	Loading	Carriage	Named Place	Port	Vessel	Port	Named Place	Carriage	Customs	Unloading	Buyer
EXW	Seller												Buyer
	Seller												Buyer
	Seller												Buyer
FCA			Seller										Buyer
			Seller										Buyer
			Seller										Buyer
CPT			Seller										Buyer
			Seller										Buyer
			Seller										Buyer
CIP			Seller										Buyer
			Seller										Buyer
			Seller										Buyer
DAP			Seller										Buyer
			Seller										Buyer
			Seller										Buyer
DPU			Seller								Buyer		Buyer
			Seller								Buyer		Buyer
			Seller								Buyer		Buyer
DDP			Seller										Buyer
			Seller										Buyer
			Seller										Buyer
FAS			Seller										Buyer
			Seller										Buyer
			Seller										Buyer
FOB			Seller										Buyer
			Seller										Buyer
			Seller										Buyer
CFR			Seller										Buyer
			Seller										Buyer
			Seller										Buyer
CIF			Seller										Buyer
			Seller										Buyer
			Seller										Buyer

Risk
 Cost
 Insurance

1 Source: International Chamber of Commerce - <https://iccwbo.org/>